



**Shri O.P. Bhutani**  
Director (Engg., R&D)  
BHEL

## Distinguished Alumni

Shri O.P. Bhutani, aged 57 years, was inducted as Director (Engg., R&D) on 1<sup>st</sup> 24<sup>th</sup> December 2009. He is a Mechanical Engineering Graduate from Delhi College of Engineering and a MBA from Delhi University. He has also undergone management training at Oxford University, UK.

After joining BHEL as an Engineer Trainee in 1976, Shri Bhutani has had a distinguished career of over 34 years, spanning a wide range of functions, including Marketing & Business Development, Project Execution, Construction Management, Product Design & Engineering, Operations and Planning & Strategic Management.

At various levels in the International Operations Division, and especially as the Head of the Business Sector since 2007, he has played a key role in placing BHEL on the world map, with overseas references in over seventy countries in all the six continents and a nearly twenty-fold increase in overseas business during the last decade. During this period, there was a major impetus towards execution of large projects with delivery orientation and focused approach, supported by strategic alliances, which has been instrumental in establishing BHEL's presence in several new markets. He also spearheaded BHEL's global Strategic Plan 2012, to transform BHEL into a global player. Earlier, he served as the Head of Certain Operations of BHEL as Project Manager. As Project Manager of prestigious power project at Oman he brought laurels to company from the customer which resulted in repeat orders and established Oman as a key market for the company.

During his tenure as Head of the Transportation and Defence businesses of BHEL's Industry Sector, Shri Bhutani initiated and facilitated strategic steps to bridge technology gaps in three-phase electric for rolling stock and diversification into maintenance vehicles for Indian Railways, as well as new products for the defence sector.

In the Engg. and R&D function, Shri Bhutani has set challenging and time bound medium and long term technological goals for each of BHEL's products to enable them to maintain the leading position in the country, and provided the necessary resources to achieve these goals. With his conviction that the energy sector must be sensitive to the environmental concerns of society, he has placed a strong emphasis on the development and deployment of clean technologies such as Ultra Supercritical, Integrated Gasification Combined Cycle and Renewable Energy and improvement of energy efficiency in all products across the board.

As Director (Engg., R&D), in addition to the Engineering and R&D functions, he also has responsibility for the Corporate Monitoring, Capital Investment Planning and Materials Management functions as well as for Technology Upsizing & Joint Ventures. With BHEL's explosive growth, each of these areas presents enormous challenges, requiring not only new ways of thinking and working. With his rich and diverse experiences, and an unflinching commitment to excellence, Shri Bhutani is uniquely positioned to provide the necessary leadership. Since his taking over as Director, he has been focusing on the capability building of the company to overcome the competition being faced by the new entrants/established players in the manufacturing of Power equipment. This has resulted in highest Capital expenditure of Rs. 1767 Crore (a growth of 60% over last year). One of his key focus areas is to ensure completion of rapidly augmentation of the company's 2008-09 FY as per schedule of March 2012.

Shri Bhutani has represented BHEL at several fora, including Energy Security Committee of Govt. of India, Trade Committee of CII, several working groups and Inter-Governmental Joint Commissions, high power Govt. Delegations and trade bodies of India and has acted as a catalyst for a string of mutually beneficial policy changes for growth of export exports.

Mr. Bhutani was also taking additional charge of Credit of Fin. BHEL w.e.f. 1<sup>st</sup> March, 2011 for a period of three months. Shri Bhutani is a Member of BHEL's Board Level Committee on Mergers & Acquisition and also a part-time Director of Jeevagati Power Corporation Ltd. and also Chairman, Laxar Power Company Ltd.